



POSITION TITLE: DIRECTOR OF OPERATIONS

REPORTS TO: CHIEF OPERATING OFFICER, IMPERIUM

FSLA STATUS: EXEMPT

DEPARTMENT: IMPERIUM HEALTH MANAGEMENT

POSITION SUMMARY: The Director of Operations shall possess subject matter expertise on Imperium's ACO services, the Almost Family Certificate of Need Expansion Plan, the Medicare Shared Savings Program, and the industry-wide shift to value-based payment models. The Director of Operations will work closely with the Chief Development Officer to identify and pursue growth opportunities for existing ACOs, as well as new ACO development prospects. The Director of Operations will work with the leadership of each ACO to develop a strategic plan for individual ACO practices and continually work to ensure execution of the plan.

QUALIFICATIONS:

1. A Master's degree or other advanced degree preferred; Bachelor's degree required.
2. Candidates should have 5-8 years of related experience working as a client-facing project lead in the healthcare industry (i.e., health plan, hospital, pharmaceutical manufacturer, government, pharmacy chain, management consulting) with a proven track record of creating, maintaining, and enhancing customer relationships and communicating effectively with senior management.
3. Relevant competencies include developing and maintaining customer relationships, analytical problem solving, project management, effective written and verbal communication, and strategic insight.
4. Must be results-oriented with the ability to prioritize and manage multiple projects simultaneously and lead a team to consistently meet deadlines and client expectations.
5. Must be located at office in Louisville, KY or have the ability to regularly travel to the Imperium Health Management offices and ACO sites.
6. Ability to travel up to 70% of the time.

POSITION RESPONSIBILITIES:

1. Engage board, committees, and practice leadership by accomplishing the following:

- a. Support physician leadership
 - b. Promote ACO related activities, innovations, and incentives
 - c. Drive provider accountability and practice performance improvement
 - d. Ensure ACO global, board, and practice reports are delivered
 - e. Forge alliances with hospital partner organizations
2. Improve overall performance of the ACO's
- a. Responsible for ACO overall and market key performance indicators (KPI's)
 - b. Achieve key milestones
 - c. Identify opportunities for improvement
 - d. Develop key initiatives
 - e. Communicate vision and strategy
 - f. Supply ACO expertise
 - g. Use data to drive strategy
 - h. Practice growth and retention
3. Focus on Market Management by accomplishing the following:
- a. Support and promote physician leadership
 - b. Create aligned health system and work with hospital leadership
 - c. Focus on improving KPI's

I have read the above job description and have been given the opportunity to ask questions regarding position responsibilities. I understand that failure to comply with the outlined job responsibilities could result in disciplinary action.

EMPLOYEE SIGNATURE: _____ **DATE:** _____